



Commercial Section Stockholm

Ministry of Commerce

Contacts Details of Distributors and Importers of Denmark

Carpets

Ghulam Mustafa

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Trade & Investment Counselor

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Guidelines

Please note following points before contacting these buyers in Sweden:

- a) These buyers are contacted in routine by many suppliers from around the world, your message has to be special to attract their attention.
- b) Attach brochures, technical details and promotional material with your message.
- c) It's useful to give detail of your production facilities and capacity.
- d) Providing details of existing customers, if any, would help to convince the buyers about your credentials.
- e) Offer free samples, it shows your ability to fulfill technical requirements and operational capacity. Moreover, in most of the cases asking a sample is first step in buyer's commitment to buy from you.
- f) Wait patiently after your sales pitch, give buyer appropriate time to react. There should be at least one-week gap between repeated messages if not more.
- g) Communication messages should be concise and short, lengthy messages are generally ignored.

Direct Importers

S. No	Company	Phone	Email	Address	Website
1	Aafod Import ApS	(+45 56630022	info@aafod.dk	Snedkervej 4, DK-4600 Køge	http://www.aafod.dk
2	Azelis Denmark A/S	(+45 45 26 33 33	hans.mengel@azelis.dk	Lundtoftegårdsvej 95, 2800 Kongens Lyngby	http://www.azelis.com
3	Bleva A/S	(+45 98 11 12 11	info@bleva.dk	Bøgildsmindevej 29, 9400 Nørresundby	http://www.bleva.dk
4	Charles Christensen A/S	(+45 43 96 35 00	regnskab@ccgulve.dk	Marielundvej 46D, st, 2730 Herlev	http://www.ccgulve.dk
5	Colorit Osted A/S	(+45 46 42 07 00	ls@colorit.dk	Alfarvejen 61, 4320 Lejre, Danmark	http://www.colorit.dk
6	Combox A/S	(+45 70 20 07 96	Info@combox-as.dk	Rugvænget 17, 2630 Taastrup, Danmark	http://www.combox-as.dk
7	ege contract a/s	(+45 8877 2727	salg@egecarpets.com	Industrivej Nord 25, 7400 Herning, Danmark	http://www.egecarpets.com
8	egetæpper a/s	(+45 97118811	salg@egecarpets.com	Industrivej Nord 25, 7400 Herning, Danmark	http://www.egecarpet.com

9	Eriksen Randers A/S	(+45 86 42 85 11)	agf@eriksen-randers.dk	Ribevej 9, 8940 Randers SV, Danmark	http://www.eriksen-randers.dk
10	Imexpo Nordic ApS	(+45 46 75 47 77)	info@imexpo.dk	Bindesbøllsvej 11, 2920 Charlottenlund, Danmark	http://www.imexpo.dk
11	Interfaceflor Danmark ApS	(+45 33 79 70 55)	danmark@interface.com	Dampfærgevej 3, 2100 København, Danmark	http://www.interfaceflor.dk
12	Migadan A/S	(+45 65 96 19 00)	info@migadan.dk	Byghøjvej 12, 5250 Odense, Danmark	http://www.migadan.dk
13	Miko Gulve A/S	(+45 86 96 13 99)	tl@miko.dk	Banealle 8, 8450 Hammel, Danmark	http://www.garant.nu
14	P. Rasmussen og sønner a-s	(+45 45 88 22 99)		Søndre Ringvej 55, 2605 Brøndby, Danmark	http://www.pras.dk
15	Pure Carpet	(+45 4035 0316)	info@purecarpet.dk	Tuborgvej 130, 2900 Hellerup, Danmark	http://www.purecarpet.dk

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