



**Commercial Section Stockholm**

**Ministry of Commerce**

**Contacts Details of Distributors and Importers of Denmark**

**Rice**

*Ghulam Mustafa*

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**Trade & Investment Counselor**

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## Guidelines

Please note following points before contacting these buyers in Sweden:

- a) These buyers are contacted in routine by many suppliers from around the world, your message has to be special to attract their attention.
- b) Attach brochures, technical details and promotional material with your message.
- c) It's useful to give detail of your production facilities and capacity.
- d) Providing details of existing customers, if any, would help to convince the buyers about your credentials.
- e) Offer free samples, it shows your ability to fulfill technical requirements and operational capacity. Moreover, in most of the cases asking a sample is first step in buyer's commitment to buy from you.
- f) Wait patiently after your sales pitch, give buyer appropriate time to react. There should be at least one-week gap between repeated messages if not more.
- g) Communication messages should be concise and short, lengthy messages are generally ignored.

## Direct Importers

S. No	Company	Phone	Email	Address	Website
1	AB Catering Aalborg A/S	(+459632 4179	hss@abaa.dk	Kystvejen 80, 9400 Nørresundby, Danmark	<a href="http://www.abaa.dk">http://www.abaa.dk</a>
2	AB Catering Århus A/S	(+45 72 224 224	mae@abaarhus.dk	Beta 1, 8382 Hinnerup	<a href="http://www.abcatering.dk">http://www.abcatering.dk</a>
3	AB Catering Holstebro A/S	(+459610 5409	tbe@abho.dk	Nybo Høje 5, 7500 Holstebro	<a href="http://www.abho.dk">http://www.abho.dk</a>
4	AB CATERING Slagelse A/S	(+457688 1327	lrj@abrike.dk	Ole Rømers Vej 6, 6760 Ribe	<a href="http://www.absl.dk">http://www.absl.dk</a>
5	BC Catering Aalborg A/S	(+4587 93 87 82	bvj@bccs.dk	Jellingvej 24, 9230 Svenstrup J, Danmark	<a href="http://www.bcca.dk">http://www.bcca.dk</a>
6	BC Catering Herning A/S	(+45 97 22 14 33	hef@bcch.dk	Hedelandsvej 18, 7400 Herning, Danmark	<a href="http://www.bcch.dk">http://www.bcch.dk</a>
7	BC Catering Kolding A/S	(+45 76 32 18 00	bsk@bcck.dk	Kokbjerg 28, 6000 Kolding, Danmark	<a href="http://www.bcck.dk">http://www.bcck.dk</a>
8	BC-Catering Grossisten A/S	(+45 63 15 88 55	tfr@cgo.dk	Blækhatten 10, 5220 Odense SØ, Danmark	<a href="http://www.cgo.dk">http://www.cgo.dk</a>
9	Brattingsborg Gods	(+45 86 59 30 66	ev@brattingsborg.dk	Brattingsborg 1, 8305 Samsø	<a href="http://www.brattingsborg.dk">http://www.brattingsborg.dk</a>

10	Brødr. Ewers A/S	7442 2975	cs@brdr-ewers.dk	Ellegårdvej 19 - 6400 Sønderborg	<a href="http://www.brdr-ewers.dk">http://www.brdr-ewers.dk</a>
11	Credin Bageripartner A/S	(+)45 7224 3000	lc@cuc.dk	Palsgaardvej 12 DK-7130 Juelsminde	<a href="http://www.credin.dk">http://www.credin.dk</a>
12	Dansk Cater A/S	(+)45 96 37 20 20	cbc@cater.dk	Vidalsvej 6, 9230 Svenstrup J, Danmark	<a href="http://www.cater.dk">http://www.cater.dk</a>
13	Dansk Landbrugs Grovvareselskab a.m.b.a.	(+)45 33683000	dlgkundecenter@dlg. dk	Vesterbrogade 4,A,3, DK-1620 København V	<a href="http://www.dlg.dk">http://www.dlg.dk</a>
14	Folsø Seafood A/S	(+)45 96 23 00 25	nicolaj@sea- delight.dk	Astrupvej 10, 2700 København, Danmark	<a href="http://folsoe-seafood.dk">http://folsoe-seafood.dk</a>
15	Frontier Trading A/S	(+)45 70 25 23 50	soeren@frontiertradi ng.dk	Korskildemark 4, 2670 Greve, Danmark	<a href="http://www.FrontierTrading.dk">http://www.FrontierTrading.dk</a>
16	Good Food Group A/S	(+)4579415 000	goodfood@goodfood .dk	Store Grundet Allé 71, 7100 Vejle Danma	<a href="http://www.goodfood.dk">http://www.goodfood.dk</a>
17	Hedegaard A/S	(+)45 88 70 59 80	lakr@hedegaard- as.dk	Nordre Havnegade 3, 9400 Nørresundby	<a href="http://www.hedegaard-agro.dk">http://www.hedegaard-agro.dk</a>
18	Linus Agro A/S	(+)45 98 84 30 70	r.jurciukoniene@lina sagro.lt	Vinkel Alle 1, 9000 Aalborg, Danmark	<a href="http://www.linusagro.dk">http://www.linusagro.dk</a>
19	MasterFoods a.s	(+)45 43 24 51 00	media.nordics@effe m.com	Ørestads Boulevard 67, 2300, København S , Hovedstaden Denmark	<a href="http://www.mars.com">http://www.mars.com</a>
20	Nakskov Mill Foods A/S	+ 45 5492 1966	nmf@nmfoods.dk	Sandvikenevej 11, 4900 Nakskov, Danmark	<a href="http://www.nmfoods.dk">http://www.nmfoods.dk</a>
21	Nordlie Food A/S	(+)45 57 61 78 00		Finlandsgade 1- 11, 4690 Haslev	<a href="http://www.nordliefood.dk">http://www.nordliefood.dk</a>
22	Procter & Gamble Danmark ApS	(+)45 33 26 91 00	pgpress.im@pg.com	Industrivej 9, 2605 Brøndby, Danmark	<a href="http://www.dk.pg.com">http://www.dk.pg.com</a>

23	Scandic Food A/S	(+45 75711800	scandic@scandic- food.dk	Store Grundet Allé, DK-7100 Vejle	<a href="http://www.scandic-food.dk">http://www.scandic-food.dk</a>
24	Wiik & Co. A/S	(+45 43 43 22 43	sl@wiik.dk	Smedeland 6, C/o Wiik & Co. A/S Social Fond, 2600 Glostrup, Danmark	<a href="http://www.wiik.dk">http://www.wiik.dk</a>

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