



Commercial Section Stockholm

Ministry of Commerce

Contacts Details of Distributors and Importers of Denmark

Workwear

Ghulam Mustafa

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Trade & Investment Counselor

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Guidelines

Please note following points before contacting these buyers in Sweden:

- a) These buyers are contacted in routine by many suppliers from around the world, your message has to be special to attract their attention.
- b) Attach brochures, technical details and promotional material with your message.
- c) It's useful to give detail of your production facilities and capacity.
- d) Providing details of existing customers, if any, would help to convince the buyers about your credentials.
- e) Offer free samples, it shows your ability to fulfill technical requirements and operational capacity. Moreover, in most of the cases asking a sample is first step in buyer's commitment to buy from you.
- f) Wait patiently after your sales pitch, give buyer appropriate time to react. There should be at least one-week gap between repeated messages if not more.
- g) Communication messages should be concise and short, lengthy messages are generally ignored.

Direct Importers

S. No	Company	Phone	Email	Address	Website
1	Bacher A/S	(+45 3246 5778	Kim.sjelhoej@bacher.com	Kirstinehøj 5, 2770 Kastrup	http://www.bacher.dk
2	Bjerregaard Sikkerhed A/S	(+45 61 28 89 99	henrik@bjerregaard.dk	Baldersbuen 33, 2640 Hedehusene	http://www.bjerregaard.dk
3	BORG & BIGUM Danmark A/S	(+45 77 43 20 00	kd@borgbigum.dk	Rørvang 10, 2620 Albertslund, Danmark	http://www.borgbigum.dk
4	Bunzl Distribution Danmark A/S	(+45 77 40 33 00	cm@bunzl.dk	Greve Main 30, 2670 Greve	http://www.bunzl.dk
5	Carl Backs A/S	(+45 7512 0930	comtec@comtecint.dk	VESTERHAVSGADE 153, DK-6700 ESBJERG	http://www.carlbacks.dk
6	Carl Ras A/S	(+45 44 85 55 00	bogholderi@carl-ras.dk	Carl Ras Værktøj & Beslag A/S, Mileparken 31, 2730 Herlev,	http://www.carl-ras.dk
7	Comtec International A/S	(+45 75 12 09 30	comtec@comtecint.dk	Vesterhavsgade 153, 6700 Esbjerg, Danmark	http://www.comtecint.dk
8	d.t.i.	(+4575618 000	jfor@teknologisk.dk	Gregersensvej 1, 2630 Taastrup	http://www.d-t-i.dk
9	DS-Sikkerhedsudstyr A/S	(+45 55 44 66 44	info@d-s.dk	Menstrupvænge 10, 4700	http://d-svarmex.com

				Næstved, Danmark	
10	Elka Rainwear A/S	(+45 97 14 24 22	purchase@elkarainwear.dk	Adress: Navervej 22-24, 7451 Sunds, Danmark	http://www.elkarainwear.dk
11	EP	(+4570267 722	mjk@ep.dk	Rebslagervej 7, 9000 Aalborg	http://www.ep.dk
12	Euro-Dan Sko A/S	(+45 75 94 19 20	euro-dan@euro-dan.dk	Prins Christians Kvartér 32, 7000 Fredericia, Danmark	http://www.euro-dan.dk
13	Gottfred Petersen A/S	(+4563411 266	pca@gottfred.dk	Langelandsvej 15 • DK 5500 Middelfart	http://www.gottfred.dk
14	Green Comfort A/S	(+45 86 41 65 11	bruno@green-comfort.com	Langelandsvej 6, 8940 Randers, Danmark	http://www.green-comfort.dk
15	HKSDK Company A/S	(+45 70 23 11 00	info@hksdk.com	Lyngby Hovedgade 10C, DK-2800 Kongens Lyngby	http://www.hksdk.com
16	Hoffmann Firmatøj	(+45 46 99 00 00	hoff@hoffmann-as.dk	Banemarksvej 38, 2605 Brøndby, Danmark	http://www.hoffmann-as.dk
17	Hultafors Group Danmark A/S	(+45 44 86 06 00	mail@hultaforsgroup.dk	Energivej 37, 2750 Ballerup, Danmark	http://www.hultaforsgroup.dk
18	Hvalpsund Net A/S	(+45 98 63 81 88	info@hvalpsund.com	Havnepladsen 16, DK-9640 Farsø Denmark	http://www.hvalpsund.com
19	Interflux Danmark ApS	(+45 75 38 39 22	finn@interflux.dk	Stenbro Allè 8, 6650 Brørup, Danmark	http://www.interflux.dk
20	JYSK FIRMATØJ ApS	(+45 72 17 07 18	torbenj@jyf.dk	Egholmvej 3A, 9800 Hjørring, Danmark	http://www.jye.dk
21	KANSAS A/S	(+45 70 10 70 74	salg@kansas.dk	Blangstedgårdsv ej 66, 5220 Odense, Danmark	http://www.kansas.dk
22	Karena Beklædning Danmark ApS	(+45 36 70 09 44	salg@karena.dk	Nyholms Alle 44, 2610 Rødovre, Danmark	http://www.karena.dk

23	Lemvigh-Müller	(+453695 5500	edi@lemu.dk	Grønlandsvej 11C 8700 Horsens	http://www.lemu.dk
24	Lind Fodtøj I/S	(+45 59 30 50 00	lind-fodtoej@lind- fodtoej.dk	Industrilyngen 3, 4573 Højby	http://www.lind-fodtoej.dk
25	LogiCon Nordic A/S	(+45 76 34 28 00	mbh@logn.dk	Kokbjerg 25, 6000 Kolding, Danmark	http://www.logicon-nordic.dk
26	Muheco Handel A/S	(+45 75 38 40 44	ksp@muheco.dk	Gasvej 3, DK- 4900 Nakskov	http://www.muheco.dk
27	NETTOMEDICAL ApS	(+45 48 71 37 59	info@nettomedical.d k	Lille Lyngbyvej 8C, 3320 Skævinge, Danmark	http://www.nettomedical.de
28	Ølholm A/S	((+4564 41 11 66	sikkerhed@olholm- sko.dk	Lollandsvej 29, 5500 Middelfart	http://www.olholm-sko.dk
29	Otto Schachner ApS	(+45 75 92 02 44	ls@schachner.dk	Prinsessens Kvarter 2, DK- 7000 Fredericia	http://www.os-safetycenter.dk
30	Puma Denmark A/S	(+45 86 52 41 00	info- denmark@puma.co m	Grønlandsvej 8, 8660 Skanderborg, Danmark	http://www.puma.com
31	Sanita Footwear A/S	(+45 96 60 53 00	support@sanitaclogs. com	Guldborgvej 3, 1., 7400 Herning, Danmark	http://www.sanita.dk
32	Sika Footwear A/S	(+45 97 21 19 11	ryan.thomsen@sikaf ootwear.dk	Hi-Park 301, 7400 Herning, Danmark	http://www.sikafootwear.dk
33	Viking Footwear A/S	(+45 72 11 81 80	viking@vikingfootwe ar.com	Langebjergvæng et 2, 4000 Roskilde, Danmark	http://www.vikingfootwear.com
34	Wimpex ApS	(+45 73 69 32 50	post@wimpex.dk	Kometvej 5, 6230 Rødekro, Danmark	http://www.wimpex.dk

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